

Camp's Legacy *Brit Kodesh*

*And now come, let us make a covenant together;
and let it be for a witness between us.*

(Camp Name) and the Grinspoon Institute for Jewish Philanthropy shall:

- Treat each other and donors with the utmost respect.
- Consider the well-being and interests of the donors first.
- Be confidential and not participate in *Lashon Hara* (evil speech).
- Be good listeners, responsive and inclusive.
- Recognize the importance of *Ahavat Israel* (the love of the Jewish community) and strive for the betterment of the entire community.
- Commit to a 2-year program together.

(Camp Name) shall:

- Engage the senior professionals and a minimum of two key lay leaders.
- Attend all group and individual training sessions.
- Develop a legacy giving Action Plan including goals, identification of prospects, timeline for solicitations, recognition and stewardship.
- Design a plan for sustaining a bequest program.
- Share the names of donors who have given permission with the Grinspoon Institute for Jewish Philanthropy.
- Place all bequests into endowment funds to be held by a financial management institution approved by GIJP.
- Establish board-approved written endowment policies and procedures.

Grinspoon Institute for Jewish Philanthropy shall:

- Develop the program and curriculum, and select participating organizations.
- Provide two \$10,000 incentive grants –payable upon reaching defined measurable actions.
- Offer high quality group and individual training seminars.
- Offer travel stipends of up to \$1,000 per team per training
- Guide each camp to develop a plan, implement action and track progress.
- Provide consulting and coaching services on planned giving vehicles.
- Provide templates for public relations material
- Use donor names, with donor approval, for recognition only

Camp Representative

GIJP Representative

Executive Director

GIJP Director

Date _____

Date _____